



Travel & Hospitality Case Overview

Client Specifications:

- Genesys & Avaya Systems
- (3) Data Sources for Inbound Customer Contact
- (3) Revenue Platforms
- Unable to correlate customer data

Resolution:

- Installation of collector (CEP™) to collect data from all disparate sources
- Provided ethosAnalytics (eA) for easy to read dashboards and reports
- Brought in data sources to correlate contact with unique customer reservation in real time

Effects:

- Increased Efficiencies
- Improved customer experience 5% in first month
- Removed procedural variation
- ROI > \$20 million per year